



FACT BOOK

2019年7月1日～2022年12月31日

2023年2月8日

株式会社パン・パシフィック・インターナショナルホールディングス
Pan Pacific International Holdings Corporation

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01.連結決算概要

Consolidated Financial Statements

| | | 2019年6月期 | | | 2020年6月期 | | | 2021年6月期 | | | 2022年6月期 | | | 2023年6月期 業績予想 | | |
|-----------------|---|-----------------|--------------|------------|-----------------|--------------|------------|-----------------|--------------|------------|-----------------|--------------|------------|-----------------|--------------|------------|
| | | 百万円 M of Yen | 構成比 Shere | 前期比 YOY |
| 売上高 | Net sales | 1,328,874 | 100.0% | 141.1% | 1,681,947 | 100.0% | 126.6% | 1,708,635 | 100.0% | 101.6% | 1,831,280 | 100.0% | 107.2% | 1,890,000 | 100.0% | 103.2% |
| 売上原価 | Cost of goods sold | 958,347 | 72.1% | 137.4% | 1,200,831 | 71.4% | 125.3% | 1,211,400 | 70.9% | 100.9% | 1,287,892 | 70.3% | 106.3% | 1,306,200 | 69.1% | 101.4% |
| 売上総利益 | Gross profit | 370,527 | 27.9% | 151.9% | 481,116 | 28.6% | 129.8% | 497,236 | 29.1% | 103.4% | 543,388 | 29.7% | 109.3% | 583,800 | 30.9% | 107.4% |
| 販売費及び一般管理費 | Selling, general and administrative expenses | 307,417 | 23.1% | 159.8% | 405,692 | 24.1% | 132.0% | 416,003 | 24.3% | 102.5% | 454,701 | 24.8% | 109.3% | 489,800 | 25.9% | 107.7% |
| 営業利益 | Operating income | 63,110 | 4.7% | 122.4% | 75,424 | 4.5% | 119.5% | 81,232 | 4.8% | 107.7% | 88,688 | 4.8% | 109.2% | 94,000 | 5.0% | 106.0% |
| 営業外収益 | Non-operating income | 12,888 | 1.0% | 133.7% | 5,322 | 0.3% | 41.3% | 6,945 | 0.4% | 130.5% | 20,973 | 1.1% | 302.0% | | | |
| 営業外費用 | Non-operating expenses | 7,759 | 0.6% | 194.4% | 6,146 | 0.4% | 79.2% | 6,725 | 0.4% | 109.4% | 9,219 | 0.5% | 137.1% | | | |
| 経常利益 | Recurring income | 68,240 | 5.1% | 119.3% | 74,600 | 4.4% | 109.3% | 81,452 | 4.8% | 109.2% | 100,442 | 5.5% | 123.3% | | | |
| 特別利益 | Extraordinary income | 11,771 | 0.9% | 1812.2% | 7,560 | 0.4% | 64.2% | 1,437 | 0.1% | 19.0% | 1,105 | 0.1% | 76.9% | | | |
| 特別損失 | Extraordinary loss | 13,727 | 1.0% | 918.1% | 9,572 | 0.6% | 69.7% | 18,698 | 1.1% | 195.3% | 9,519 | 0.5% | 50.9% | | | |
| 税金等調整前純利益 | Income before income taxes and minority interests | 66,284 | 5.0% | 117.6% | 72,588 | 4.3% | 109.5% | 64,191 | 3.8% | 88.4% | 92,028 | 5.0% | 143.4% | | | |
| 法人税等 | Income taxes | 17,552 | 1.3% | 100.1% | 22,108 | 1.3% | 126.0% | 9,430 | 0.6% | 42.7% | 30,281 | 1.7% | 321.1% | | | |
| 非支配株主に帰属する当期純利益 | Minority interests | 1,666 | 0.1% | 268.3% | 553 | 0.0% | 33.2% | 1,026 | 0.1% | 185.6% | -182 | 0.0% | -17.7% | | | |
| 親会社株主に帰属する当期純利益 | Net income | 47,066 | 3.5% | 129.3% | 49,927 | 3.0% | 106.1% | 53,734 | 3.1% | 107.6% | 61,928 | 3.4% | 115.2% | 82,500 | 4.4% | 133.2% |

| | | 2023年6月期 1Q | | | 2023年6月期 2Q | | | 2023年6月期 3Q | | | 2023年6月期 4Q | | | 2023年6月期 累計 | | |
|-----------------|---|-----------------|--------------|------------|-----------------|--------------|------------|-----------------|--------------|------------|-----------------|--------------|------------|-----------------|--------------|------------|
| | | 百万円 M of Yen | 構成比 Shere | 前期比 YOY |
| 売上高 | Net sales | 473,694 | 100.0% | 106.3% | 504,755 | 100.0% | 106.9% | | | | | | | 978,449 | 100.0% | 106.6% |
| 売上原価 | Cost of goods sold | 329,417 | 69.5% | 103.6% | 346,612 | 68.7% | 104.5% | | | | | | | 676,029 | 69.1% | 104.0% |
| 売上総利益 | Gross profit | 144,277 | 30.5% | 113.2% | 158,143 | 31.3% | 112.6% | | | | | | | 302,420 | 30.9% | 112.9% |
| 販売費及び一般管理費 | Selling, general and administrative expenses | 240,815 | 50.8% | 108.1% | 249,113 | 49.4% | 110.4% | | | | | | | 489,928 | 50.1% | 109.3% |
| 営業利益 | Operating income | 23,870 | 5.0% | 148.4% | 33,586 | 6.7% | 121.9% | | | | | | | 57,456 | 5.9% | 131.6% |
| 営業外収益 | Non-operating income | 6,940 | 1.5% | 283.2% | -3,223 | -0.6% | -109.3% | | | | | | | 3,717 | 0.4% | 68.8% |
| 営業外費用 | Non-operating expenses | 2,125 | 0.4% | 102.2% | 1,822 | 0.4% | 74.6% | | | | | | | 3,947 | 0.4% | 87.3% |
| 経常利益 | Recurring income | 28,685 | 6.1% | 174.2% | 28,541 | 5.7% | 101.7% | | | | | | | 57,226 | 5.8% | 128.5% |
| 特別利益 | Extraordinary income | 10 | 0.0% | 628.3% | 23 | 0.0% | 30.3% | | | | | | | 33 | 0.0% | 42.3% |
| 特別損失 | Extraordinary loss | 218 | 0.0% | 122.5% | 968 | 0.2% | 121.3% | | | | | | | 1,186 | 0.1% | 121.5% |
| 税金等調整前純利益 | Income before income taxes and minority interests | 28,477 | 6.0% | 174.9% | 27,596 | 5.5% | 100.9% | | | | | | | 56,073 | 5.7% | 128.5% |
| 法人税等 | Income taxes | 9,503 | 2.0% | 258.8% | 9,287 | 1.8% | 98.2% | | | | | | | 18,790 | 1.9% | 143.2% |
| 非支配株主に帰属する当期純利益 | Minority interests | 525 | 0.1% | 243.4% | -19 | 0.0% | -14.0% | | | | | | | 505 | 0.1% | 143.3% |
| 親会社株主に帰属する当期純利益 | Net income | 18,449 | 3.9% | 148.8% | 18,328 | 3.6% | 103.3% | | | | | | | 36,777 | 3.8% | 122.0% |

Balance sheet outline

| | | 2019年6月期 | | 2020年6月期 | | 2021年6月期 | | 2022年6月期 | | 2023年6月期 2Q | | |
|----------------|---------------------------------------|-----------------|--------------|-----------------|--------------|-----------------|--------------|-----------------|--------------|-----------------|--------------|---------------|
| | | 百万円 M of Yen | 構成比 Share | 増減額 Change |
| 現金及び預金 | Cash on hand and in banks | 172,673 | 13.5% | 179,785 | 13.9% | 157,522 | 11.5% | 176,777 | 12.8% | 208,854 | 14.1% | 32,078 |
| 受取手形及び売掛金 | Notes and accounts receivable | 18,744 | 1.5% | 18,378 | 1.4% | 21,074 | 1.5% | 12,728 | 0.9% | 18,434 | 1.2% | 5,706 |
| 割賦売掛金 | Installment account receivable | 67,417 | 5.3% | 68,293 | 5.3% | 65,491 | 4.8% | 52,122 | 3.8% | 60,464 | 4.1% | 8,343 |
| 営業貸付金 | Operating loans | 8,966 | 0.7% | 8,076 | 0.6% | 7,658 | 0.6% | 8,115 | 0.6% | 8,345 | 0.6% | 231 |
| 商品 | Inventories | 188,510 | 14.7% | 187,775 | 14.5% | 203,416 | 14.8% | 205,893 | 14.9% | 210,087 | 14.2% | 4,193 |
| 棚卸資産回転率 % | Inventory turnover | 5.8 | | 6.4 | | 6.1 | | 6.3 | | 6.7 | | 0 |
| その他 | Others | 40,090 | 3.1% | 31,824 | 2.5% | 40,240 | 2.9% | 30,891 | 2.2% | 52,529 | 3.6% | 21,638 |
| 流动資産合計 | Total Current Assets | 496,405 | 38.7% | 494,138 | 38.1% | 495,406 | 36.2% | 486,531 | 35.2% | 558,720 | 37.8% | 72,189 |
| 建物及び構築物 | Buildings and structures | 262,955 | 20.5% | 264,036 | 20.4% | 261,481 | 19.1% | 268,358 | 19.4% | 269,297 | 18.2% | 939 |
| 器具備品 | Equipment | 25,471 | 2.0% | 29,898 | 2.3% | 32,848 | 2.4% | 35,022 | 2.5% | 35,713 | 2.4% | 691 |
| 土地 | Land | 318,580 | 24.8% | 325,499 | 25.1% | 317,402 | 23.2% | 314,711 | 22.7% | 319,626 | 21.6% | 4,915 |
| その他 | Others | 7,407 | 0.6% | 3,277 | 0.3% | 32,019 | 2.3% | 46,974 | 3.4% | 57,810 | 3.9% | 10,836 |
| 有形固定資産合計 | Total Tangible fixed assets | 614,413 | 47.9% | 622,710 | 48.0% | 643,750 | 47.0% | 665,065 | 48.1% | 682,447 | 46.2% | 17,381 |
| のれん | Goodwill | 17,216 | 1.3% | 15,935 | 1.2% | 55,411 | 4.0% | 61,759 | 4.5% | 60,520 | 4.1% | -1,239 |
| その他 | Others | 20,386 | 1.6% | 20,948 | 1.6% | 23,255 | 1.7% | 24,458 | 1.8% | 27,079 | 1.8% | 2,621 |
| 無形固定資産合計 | Total Intangible fixed assets | 37,602 | 2.9% | 36,883 | 2.8% | 78,667 | 5.7% | 86,217 | 6.2% | 87,599 | 5.9% | 1,382 |
| 投資有価証券 | Investment securities | 16,681 | 1.3% | 17,515 | 1.4% | 29,082 | 2.1% | 27,226 | 2.0% | 32,336 | 2.2% | 5,110 |
| 長期貸付金 | Long-term loans receivable | 2,962 | 0.2% | 1,269 | 0.1% | 1,192 | 0.1% | 966 | 0.1% | 351 | 0.0% | -615 |
| 敷金保証金 | Fixed leasehold deposits | 80,443 | 6.3% | 78,624 | 6.1% | 73,882 | 5.4% | 73,225 | 5.3% | 73,265 | 5.0% | 39 |
| その他 | Others | 33,592 | 2.6% | 46,092 | 3.6% | 48,136 | 3.5% | 44,447 | 3.2% | 42,191 | 2.9% | -2,256 |
| 投資その他の資産合計 | Total Investments and other assets | 133,679 | 10.4% | 143,500 | 11.1% | 152,292 | 11.1% | 145,864 | 10.5% | 148,143 | 10.0% | 2,278 |
| 固定資産合計 | Total Fixed assets | 785,694 | 61.3% | 803,093 | 61.9% | 874,709 | 63.8% | 897,146 | 64.8% | 918,188 | 62.2% | 21,042 |
| 総資産合計 | Total assets | 1,282,099 | 100.0% | 1,297,231 | 100.0% | 1,370,115 | 100.0% | 1,383,678 | 100.0% | 1,476,908 | 100.0% | 93,231 |
| 買掛金 | Accounts payable | 159,064 | 12.4% | 148,226 | 11.4% | 149,984 | 10.9% | 152,885 | 11.0% | 211,633 | 14.3% | 58,748 |
| 買入債務回転率 | Turnover of payables | 10.0 | 0.0% | 10.6 | 0.0% | 10.8 | 0.0% | 11.1 | 0.0% | 11.7 | 0.0% | 1 |
| 短期性借入金 | Short-term borrowings | 19,844 | 1.5% | 13,201 | 1.0% | 35,113 | 2.6% | 26,918 | 1.9% | 42,337 | 2.9% | 15,419 |
| 短期性社債等 | Short-term bonds outstanding | 22,816 | 1.8% | 11,916 | 0.9% | 22,566 | 1.6% | 11,421 | 0.8% | 11,250 | 0.8% | -171 |
| 資産流動化に伴う支払債務 | Short-term payables | 7,304 | 0.6% | 4,512 | 0.3% | 191 | 0.0% | 0 | 0.0% | 0 | 0.0% | 0 |
| 未払金 | Accrued amount payable | 53,303 | 4.2% | 53,481 | 4.1% | 46,508 | 3.4% | 49,128 | 3.6% | 49,973 | 3.4% | 845 |
| 未払費用 | Accrued expenses | 22,684 | 1.8% | 22,588 | 1.7% | 25,550 | 1.9% | 25,182 | 1.8% | 21,025 | 1.4% | -4,157 |
| 預り金 | Withholdings | 19,407 | 1.5% | 16,806 | 1.3% | 28,000 | 2.0% | 13,485 | 1.0% | 20,948 | 1.4% | 7,463 |
| 未払法人税等 | Income taxes payable | 9,841 | 0.8% | 10,969 | 0.8% | 11,299 | 0.8% | 13,492 | 1.0% | 15,123 | 1.0% | 1,631 |
| ポイント引当金 | Provision for point card certificates | 5,227 | 0.4% | 6,924 | 0.5% | 5,747 | 0.4% | 1,935 | 0.1% | 2,543 | 0.2% | 608 |
| 流动負債合計 | Total Current liabilities | 341,773 | 26.7% | 312,227 | 24.1% | 353,550 | 25.8% | 326,378 | 23.6% | 409,379 | 27.7% | 83,000 |
| 長期社債等 | Long-term bonds outstanding | 238,458 | 18.6% | 226,542 | 17.5% | 203,976 | 14.9% | 272,555 | 19.7% | 271,950 | 18.4% | -605 |
| 長期借入金 | Long-term borrowings | 256,777 | 20.0% | 276,191 | 21.3% | 271,507 | 19.8% | 276,201 | 20.0% | 248,392 | 16.8% | -27,808 |
| 資産流動化に伴う長期支払債務 | Long-term payables | 4,703 | 0.4% | 191 | 0.0% | 0 | 0.0% | 0 | 0.0% | 0 | 0.0% | 0 |
| 資産除去債務 | Asset retirement obligations | 23,083 | 1.8% | 23,300 | 1.8% | 24,165 | 1.8% | 30,338 | 2.2% | 30,841 | 2.1% | 502 |
| 貟のれん | Negative goodwill | 180 | 0.0% | 94 | 0.0% | 7 | 0.0% | 0 | 0.0% | 0 | 0.0% | 0 |
| 固定負債合計 | Total Fixed liabilities | 588,026 | 45.9% | 596,005 | 45.9% | 577,937 | 42.2% | 658,053 | 47.6% | 630,819 | 42.7% | -27,233 |
| 負債合計 | Total liabilities | 929,799 | 72.5% | 908,232 | 70.0% | 931,487 | 68.0% | 984,431 | 71.1% | 1,040,198 | 70.4% | 55,767 |
| 株主資本 | Shareholders' equity | 656,482 | 51.2% | 744,087 | 57.4% | 834,949 | 60.9% | 860,857 | 62.2% | 928,170 | 62.8% | 67,313 |
| 資本金 | Capital stock | 22,675 | 1.8% | 23,008 | 1.8% | 23,153 | 1.7% | 23,217 | 1.7% | 23,283 | 1.6% | 65 |
| 資本剰余金 | Capital surplus | 15,414 | 1.2% | 16,977 | 1.3% | 17,121 | 1.2% | 17,376 | 1.3% | 17,441 | 1.2% | 65 |
| 利益剰余金 | Retained surplus | 290,034 | 22.6% | 332,263 | 25.6% | 376,152 | 27.5% | 428,044 | 30.9% | 456,361 | 30.9% | 28,317 |
| 自己株式 | Treasury stock | 328,358 | 25.6% | 371,839 | 28.7% | 418,524 | 30.5% | 392,220 | 28.3% | 431,086 | 29.2% | 38,865 |
| 評価・換算差額等 | Valuation and translation adjustments | 249 | 0.0% | -395 | 0.0% | 2,113 | 0.2% | 4,539 | 0.3% | 14,957 | 1.0% | 10,418 |
| 新株予約権 | Share options | 724 | 0.1% | 218 | 0.0% | 216 | 0.0% | 271 | 0.0% | 410 | 0.0% | 139 |
| 少数株主持分 | Minority interests | 23,217 | 1.8% | 16,942 | 1.3% | 19,888 | 1.5% | 6,755 | 0.5% | 5,215 | 0.4% | -1,541 |
| 純資産合計 | Total Net assets | 352,300 | 27.5% | 388,999 | 30.0% | 438,628 | 32.0% | 399,247 | 28.9% | 436,710 | 29.6% | 37,464 |
| 負債及び純資産合計 | Total liabilities and equity | 1,282,099 | 100.0% | 1,297,231 | 100.0% | 1,370,115 | 100.0% | 1,383,678 | 100.0% | 1,476,908 | 100.0% | 93,231 |
| 有利子負債 | Liabilities with Interest | 537,896 | | 527,850 | | 533,162 | | 587,095 | | 573,930 | | -13,165 |
| 自己資本対比 % | % of share on Capital | 163.8 | | 142.0 | | 127.4 | | 149.7 | | 133.1 | | |

03.キャッシュ・フローの状況

The situation of cash flow

| | | 2019年6月期 | 2020年6月期 | 2021年6月期 | 2022年6月期 | 2023年6月期 2Q |
|---------------------|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| | | 百万円 M of Yen |
| 現金及び現金同等物期首残高 | Cash & equivalents at beginning of year | 75,883 | 185,136 | 183,602 | 160,875 | 180,418 |
| 税金等調整前当期純利益 | Income before income taxes and minority interests | 66,284 | 72,588 | 64,191 | 92,028 | 56,073 |
| 減価償却費等 | Depreciation and amortization | 23,722 | 29,391 | 31,530 | 38,229 | 20,734 |
| 減損損失等 | Impairment loss | 10,305 | 4,195 | 16,711 | 5,720 | 0 |
| 貞のれん発生益 | Gain on negative goodwill | -5,646 | -241 | - | - | 0 |
| 持分法による投資損益（△は益） | Net gain/(loss) from equity affiliates | -5,957 | -84 | -237 | -498 | -283 |
| 固定資産除売却損益（△は益） | Net gain/(loss) from sale of fixed assets | -1,342 | 2,826 | 964 | 729 | 550 |
| 在庫資産の増減額（△は増加） | Increase/(decrease) in inventories | -14,489 | -4,802 | -11,172 | 109 | -1,953 |
| 仕入債務の増減額（△は減少） | Increase/(decrease) in trade payable | 3,924 | -10,082 | -2,373 | 595 | 56,874 |
| 割賦売掛金の増減額（△は増加） | Increase (decrease) in installment account receivable | 59,700 | -991 | 2,727 | 13,265 | -8,404 |
| 未払金の増減額（△は減少） | Increase (decrease) in accounts payable | -10,343 | -1,261 | -4,027 | 394 | 4,360 |
| 預り金の増減額（△は減少） | Increase (decrease) in deposit | -5,583 | -2,960 | -3,445 | -268 | 7,464 |
| 法人税等の支払額 | Income tax paid | -27,462 | -20,806 | -19,642 | -39,111 | -18,735 |
| その他 Others | Others | 8,865 | -2,636 | 3,916 | -16,056 | -13,506 |
| 営業活動によるキャッシュ・フロー | Net cash provided by operating activities | 101,978 | 65,135 | 79,143 | 95,136 | 103,174 |
| 有形・無形固定資産の増減 | Payments for purchases of tangible fixed assets & intangible assets | -38,553 | -32,913 | -42,427 | -44,591 | -21,285 |
| 敷金保証金の増減 | Increase/(decrease) in fixed leasehold deposits | -2,231 | -2,420 | 2,698 | 237 | -329 |
| 有価証券等の増減 | Increase/(decrease) of investment securities. | - | -22,893 | -260 | -10 | 0 |
| 連結子会社等株式の取得増減 | Balance of purchased subsidiaries' securities. | -13,359 | -3,877 | -27,334 | -145 | 0 |
| 貸付金の増減 | Increase/(decrease) of loan receivables | 17,511 | -6 | -803 | -601 | 0 |
| その他 | Others | -481 | 28,656 | -10,006 | 354 | -15,972 |
| 投資活動によるキャッシュ・フロー | Net cash used in investing activities | -37,113 | -33,452 | -78,131 | -44,756 | -37,586 |
| 短期借入金の増減 | Net increase/(decrease) of short-term loans payable | - | -1,891 | -13,075 | -1,500 | 976 |
| 長期借入金の増減 | Net increase/(decrease) of long-term loans payable | -106,594 | 11,930 | 9,108 | -6,394 | -11,484 |
| 社債の増減 | Issuance(redemption) of a straight bond | 165,031 | -22,893 | -260 | 57,053 | -776 |
| 債権流動化に伴う取引 | Income(Expenditure) associated with liquidation | -7,612 | -7,445 | -4,547 | -192 | 0 |
| 株式の発行 | Issuance of common stock | 478 | 380 | 287 | 129 | 67 |
| 自己株式の取得 | Purchase of treasury stock | - | -8,049 | - | -80,941 | 0 |
| 配当金の支払い | Payments of cash dividends | -5,854 | -6,651 | -9,509 | -10,034 | -8,348 |
| 連結範囲の変更を伴わない子会社株式取得 | Purchase of shares of subsidiaries not resulting in change in scope of consolidation | -4,322 | - | - | -10,646 | -2,239 |
| その他 | その他 Others | 2,328 | 589 | -10,959 | -1,328 | -2,148 |
| 財務活動によるキャッシュ・フロー | Net cash provided by financial activities | 43,456 | -34,030 | -28,954 | -53,854 | -23,952 |
| 現金及び現金同等物に係る換算差額 | Effect of exchange rate changes on cash and cash equivalents | 318 | -351 | 4,009 | 22,849 | 3,465 |
| 現金及び現金同等物の増減額 | Net increase (decrease) in cash and cash equivalents | 108,638 | -2,697 | -23,933 | 19,376 | 45,101 |
| その他の増減・調整額 | Others | 614 | 1,163 | 1,207 | 166 | -1,749 |
| 現金及び現金同等物期末残高 | Cash & equivalents at the end of year | 185,136 | 183,602 | 160,875 | 180,418 | 223,770 |
| フリー・キャッシュフロー | Free cash flows | 64,865 | 31,683 | 1,012 | 50,380 | 65,588 |

※営業活動CF + 投資活動CF

04.設備投資の状況

The situation of capital expenditure

| | | 2019年6月期 | 2020年6月期 | 2021年6月期 | 2022年6月期 | 2023年6月期 2Q |
|-------|-------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | | 百万円 M of Yen |
| 設備投資額 | Capital expenditure | 49,908 | 38,455 | 45,976 | 52,029 | 34,250 |
| 減価償却費 | Depreciation and amortization | 20,012 | 24,595 | 26,472 | 31,260 | 30,490 |

| | | | | | | 2021年6月期 | | 2022年6月期 | | 2023年6月期 2Q | |
|-----------|--|-----------------|------------|-----------------|------------|-----------------|------------|-----------------|------------|-----------------|------------|
| | | 百万円 M of Yen | 前期比 YOY |
| ディスカウント事業 | Domestic DS Business | | | | | | | | | | |
| 売上高 | Net sales | - | - | - | - | 1,043,208 | - | 1,097,534 | 105.2% | 589,724 | 106.3% |
| 売上総利益 | Gross profit | - | - | - | - | 256,178 | - | 273,849 | 106.9% | 155,900 | 115.3% |
| 売上総利益率 | Gross profit margin | - | - | - | - | 24.6% | - | 25.0% | 0.4% | 26.4% | 2.0% |
| 販管費 | Selling, general and administrative expenses | - | - | - | - | 234,323 | - | 237,601 | 101.4% | 125,589 | 106.3% |
| 営業利益 | Operating income | - | - | - | - | 21,856 | - | 36,247 | 165.8% | 30,311 | 176.7% |
| 営業利益率 | Operating margin | - | - | - | - | 2.1% | - | 3.3% | 1.2% | 5.1% | 2.0% |
| | | | | | | | | | | | |
| GMS事業 | Domestic GMS Business | | | | | | | | | | |
| 売上高 | Net sales | - | - | - | - | 492,661 | - | 472,683 | 95.9% | 239,454 | 98.1% |
| 売上総利益 | Gross profit | - | - | - | - | 164,399 | - | 157,394 | 95.7% | 81,212 | 101.9% |
| 売上総利益率 | Gross profit margin | - | - | - | - | 33.4% | - | 33.3% | -0.1% | 33.9% | 1.3% |
| 販管費 | Selling, general and administrative expenses | - | - | - | - | 135,426 | - | 131,859 | 97.4% | 67,006 | 99.0% |
| 営業利益 | Operating income | - | - | - | - | 28,973 | - | 25,535 | 88.1% | 14,206 | 118.7% |
| 営業利益率 | Operating margin | - | - | - | - | 5.9% | - | 5.4% | -0.5% | 5.9% | 1.0% |
| | | | | | | | | | | | |
| アジア事業 | Asia Business | | | | | | | | | | |
| 売上高 | Net sales | - | - | - | - | 50,139 | - | 69,045 | 137.7% | 40,293 | 133.1% |
| 売上総利益 | Gross profit | - | - | - | - | 17,116 | - | 23,428 | 136.9% | 14,741 | 140.1% |
| 売上総利益率 | Gross profit margin | - | - | - | - | 34.1% | - | 33.9% | -0.2% | 36.6% | 1.8% |
| 販管費 | Selling, general and administrative expenses | - | - | - | - | 13,723 | - | 21,723 | 158.3% | 13,538 | 141.2% |
| 営業利益 | Operating income | - | - | - | - | 3,393 | - | 1,705 | 50.3% | 1,203 | 129.4% |
| 営業利益率 | Operating margin | - | - | - | - | 6.8% | - | 2.5% | -4.3% | 3.0% | -0.1% |
| | | | | | | | | | | | |
| 北米事業 | North America Business | | | | | | | | | | |
| 売上高 | Net sales | - | - | - | - | 119,800 | - | 198,211 | 165.5% | 116,957 | 122.3% |
| 売上総利益 | Gross profit | - | - | - | - | 41,167 | - | 74,933 | 182.0% | 43,346 | 119.8% |
| 売上総利益率 | Gross profit margin | - | - | - | - | 34.4% | - | 37.8% | 3.4% | 37.1% | -0.7% |
| 販管費 | Selling, general and administrative expenses | - | - | - | - | 33,841 | - | 64,503 | 190.6% | 39,396 | 128.8% |
| 営業利益 | Operating income | - | - | - | - | 7,326 | - | 10,430 | 142.4% | 3,950 | 70.4% |
| 営業利益率 | Operating margin | - | - | - | - | 6.1% | - | 5.3% | -0.9% | 3.4% | -2.5% |

※.1 アジアはPPRM (SG)、PPRM (HK)、DONKI Thailand、PPRM(TW)、PPRM(MY)、Macau PRRM(MO)の各社を単純合計して記載。

※.2 北米事業はDQ USA、MARUKAI、QSI、Gelson'sの各社を単純合計

※.3 Gelson'sの営業利益は、のれん償却代を控除後。

06.主要経営指標

Major financial indicators

| | | 2019年6月期 | 2020年6月期 | 2021年6月期 | 2022年6月期 | 2023年6月期 2Q |
|------------------|---------------------------------------|----------|----------|----------|----------|-------------|
| | | % | % | % | % | % |
| 自己資本利益率 | Return on equity | 15.2% | 14.3% | 13.6% | 15.3% | 17.9% |
| 投下資本利益率 | Return on invested capital | 5.4% | 5.8% | 7.3% | 6.1% | 7.6% |
| 自己資本比率 | Capital adequacy ratio | 25.7% | 28.7% | 30.6% | 28.4% | 29.2% |
| 純負債・自己資本比率 | Net debt equity ratio | 111.2% | 93.6% | 89.8% | 104.6% | 84.7% |
| 設備投資営業キャッシュフロー比率 | Cash flow to capital investment ratio | 48.9% | 59.0% | 58.1% | 54.7% | 33.2% |

※2019年9月 株式分割(4分割)

| | 2019年6月期 | | 2020年6月期 | | 2021年6月期 | | 2022年6月期 | |
|----------------|--|------------|----------|------------|----------|------------|----------|------------|
| | 円 Yen | 前期比 YOY | 円 Yen | 前期比 YOY | 円 Yen | 前期比 YOY | 円 Yen | 前期比 YOY |
| 1株当たり当期純利益（円） | Earnings per share (Yen) | 288.96 | 125.6% | 78.79 | 84.93 | 107.8% | 102.64 | 120.9% |
| 1株当たり株主資本（円） | Net assets per share (Yen) | 2081.55 | 113.4% | 586.58 | 660.12 | 112.5% | 657.75 | 99.6% |
| 1株当たり営業活動CF（円） | Operating-activities cash flow per share (Yen) | 644.12 | 221.1% | 102.75 | 124.64 | 121.3% | 149.97 | 120.3% |
| 1株当たり配当額（円） | Dividends per share (Yen) | 40.00 | 125.0% | 15.00 | 16.00 | 106.7% | 17.00 | 106.3% |
| 配当性向 | Payout ratio | 13.84% | | 19.04% | | 18.84% | | 16.56% |
| 株主資本配当率 | Ratio of Dividends to shareholder's equity | 1.92% | | 2.56% | | 2.42% | | 2.58% |
| | | | | | | | | 0.58% |

07.株式の状況

Share information

| | 2019年6月期 | | 2020年6月期 | | 2021年6月期 | | 2022年6月期 | | |
|--------------|--|--------------|-------------|--------------|-------------|--------------|-------------|--------------|--------|
| | 千枚 Shere | 構成比 Shere | 千枚 Shere | 構成比 Shere | 千枚 Shere | 構成比 Shere | 千枚 Shere | 構成比 Shere | |
| (1)所有者別株式の状況 | Share ownership by category | | | | | | | | |
| 合計(千株) | Total number of shares outstanding (thousands) | 158,322 | 100.0% | 633,929 | 100.0% | 634,239 | 100.0% | 634,379 | 100.0% |
| 株主数(人) | Number of Shareholders | 7,728 | | 9,946 | | 15,664 | | 47,837 | |
| 金融機関 | Financial institutions | 37,947 | 24.0% | 122,268 | 19.3% | 114,706 | 18.1% | 117,475 | 18.5% |
| 株主数(人) | Number of Shareholders | 67 | | 55 | | 59 | | 46 | |
| 金融商品取引業者 | Securities companies | 3,263 | 2.1% | 10,410 | 1.6% | 14,773 | 2.3% | 19,786 | 3.1% |
| 株主数(人) | Number of Shareholders | 37 | | 31 | | 40 | | 35 | |
| その他の法人 | Other corporations | 12,276 | 7.8% | 112,717 | 17.8% | 118,016 | 18.6% | 81,569 | 12.9% |
| 株主数(人) | Number of Shareholders | 90 | | 88 | | 131 | | 322 | |
| 外国人 | Foreign companies and individuals | 102,321 | 64.6% | 379,592 | 59.9% | 376,695 | 59.4% | 363,147 | 57.2% |
| 株主数(人) | Number of Shareholders | 660 | | 750 | | 807 | | 897 | |
| 個人その他 | Individuals and others | 2,514 | 1.6% | 8,942 | 1.4% | 10,049 | 1.6% | 52,401 | 8.3% |
| 株主数(人) | Number of Shareholders | 6,874 | | 9,022 | | 14,627 | | 46,567 | |
| (2)株価の状況 | The situation of stock price | | | | | | | | |
| 始値(円) | Opening price (Yen) | 5,290 | | 1,664 | | 2,357 | | 2,307 | |
| 高値(円) | High price (Yen) | 7,800 | | 2,447 | | 2,627 | | 2,562 | |
| 安値(円) | Low price (Yen) | 4,945 | | 1,608 | | 2,272 | | 1,472 | |
| 終値(円) | Ending price (Yen) | 6,840 | | 2,369 | | 2,306 | | 2,165 | |
| 株価収益率(倍) | Price earnings ratio | 23.67 | | 30.07 | | 27.15 | | 21.09 | |
| 株価純資産倍率(倍) | Price book-value ratio | 3.04 | | 2.48 | | 2.86 | | 3.04 | |
| 時価総額(百万円) | Market capitalization | 1,082,921 | | 1,051,778 | | 1,462,555 | | 1,373,430 | |
| | | | | | | | | 1,556,473 | |

08.店舗の状況

Details about stores

| | 2019年6月期 | | | | 2020年6月期 | | | | 2021年6月期 | | | | 2022年6月期 | | | | 2023年6月期 2Q | | | | |
|----------------|------------|--------------|---------------|--------------|-------------|--------------|---------------|------------------------------|-------------|--------------|---------------|------------------------------|-------------|--------------|---------------|------------------------------|-------------|--------------|---------------|------------------------------|-----------|
| | ※5 Open | 出店等 Close | 退店等 Number | 店舗数 Space | 出店等 Open | 退店等 Close | 店舗数 Number | 面積[m ²] Space | 出店等 Open | 退店等 Close | 店舗数 Number | 面積[m ²] Space | 出店等 Open | 退店等 Close | 店舗数 Number | 面積[m ²] Space | 出店等 Open | 退店等 Close | 店舗数 Number | 面積[m ²] Space | |
| ディスカウント事業 | 39 | 13 | 387 | 1,180,198 | 45 | 2 | 430 | 1,418,137 | 23 | 9 | 444 | 1,500,443 | 26 | 2 | 468 | 1,570,497 | 8 | 0 | 476 | 1,589,163 | |
| ドン・キホーテ | 9 | 6 | 212 | 425,153 | 15 | 2 | 225 | 474,739 | 9 | 8 | 226 | 469,399 | 13 | 2 | 237 | 500,287 | 7 | | 244 | 505,669 | |
| MEGAドン・キホーテ ※1 | 10 | 1 | 132 | 646,695 | 4 | | 136 | 662,089 | 3 | | 139 | 676,787 | 1 | | 140 | 689,036 | | | 140 | 700,850 | |
| MEGAドン・キホーテUNY | 16 | | 16 | 86,905 | 25 | | 41 | 259,290 | 11 | | 52 | 332,989 | 7 | | 59 | 356,674 | 1 | | 60 | 359,066 | |
| ピカソ等 ※2 | 4 | 6 | 27 | 21,444 | 1 | | 28 | 22,018 | | 1 | 27 | 21,268 | 5 | | 32 | 24,499 | | | 32 | 23,577 | |
| GMS事業 ※3 | 189 | 13 | 176 | 994,484 | 2 | 28 | 150 | 852,383 | 11 | 22 | 139 | 798,528 | 10 | 13 | 136 | 788,557 | 2 | 134 | 788,557 | | |
| 99イチバ | 75 | 2 | 73 | 9,203 | | 73 | 0 | | | | | | | | | | | | | | |
| ドイト | | 3 | 15 | 36,231 | | 15 | 0 | | | | | | | | | | | | | | |
| 国内合計 | 303 | 31 | 651 | 2,220,116 | 47 | 118 | 580 | 2,270,520 | 34 | 31 | 583 | 2,298,971 | 36 | 15 | 604 | 2,359,054 | 8 | 2 | 610 | 2,377,720 | |
| 北米事業 | 1 | 0 | 38 | 71,326 | 0 | 0 | 38 | 71,346 | 27 | 0 | 65 | 122,177 | 0 | 0 | 65 | 122,677 | 0 | 0 | 65 | 123,192 | |
| カリフォルニア | 1 | | 10 | 13,332 | | | 10 | 13,352 | | | 10 | 14,225 | | | 10 | 14,343 | | | 10 | 14,649 | |
| ハワイ | | | 28 | 57,994 | | | 28 | 57,994 | | | 28 | 58,197 | | | 28 | 58,578 | | | 28 | 58,787 | |
| ゲルソンズ | | | | | | | | | 27 | | 27 | 49,755 | | | 27 | 49,756 | | | 27 | 49,756 | |
| アジア事業 | 2 | 0 | 4 | 5,841 | 7 | 0 | 11 | 15,661 | 8 | 0 | 19 | 27,786 | 11 | 0 | 30 | 43,988 | 4 | 1 | 33 | 48,766 | |
| シンガポール | 1 | | 3 | 4,161 | 4 | | 7 | 8,593 | 1 | | 8 | 10,182 | 4 | | 12 | 12,562 | | | 12 | 12,562 | |
| 香港 | | | | | 2 | | 2 | 3,601 | 5 | | 7 | 10,990 | 2 | | 9 | 15,902 | 1 | | 10 | 17,085 | |
| タイ | 1 | | 1 | 1,680 | 1 | | 2 | 3,467 | | | 2 | 3,477 | 2 | | 4 | 7,680 | 3 | 1 | 6 | 11,156 | |
| 台湾 | | | | | | | 0 | | 1 | | 1 | 1,556 | 1 | | 2 | 3,124 | | | 2 | 3,124 | |
| マレーシア | | | | | | | 0 | | 1 | | 1 | 1,581 | 1 | | 2 | 3,152 | | | 2 | 3,152 | |
| マカオ | | | | | | | 0 | | | | 0 | | 1 | | 1 | 1,568 | | | 1 | 1,686 | |
| 海外合計 ※4 | 3 | 0 | 42 | 77,167 | 7 | 0 | 49 | 87,007 | 35 | 0 | 84 | 149,963 | 11 | 0 | 95 | 166,666 | 4 | 1 | 98 | 171,958 | |
| 総合計 | All Stores | 306 | 31 | 693 | 2,297,283 | 54 | 118 | 629 | 2,357,527 | 69 | 31 | 667 | 2,448,934 | 47 | 15 | 699 | 2,525,720 | 12 | 3 | 708 | 2,549,678 |

参考)海外鮮選寿司

※1. 「MEGAドン・キホーテ」には、「NEW MEGA」等を含む。

※2.「ピカソ等」には、「ピカソ」「エッセンス」「驚安堂」「エキドンキ」「ソラドンキ」「情熱職人」及び「長崎屋」等を含む。

※3.「GMS事業」には、「アビタ/ピアゴ」「ユーストア」「ピアゴパワー」「パワースーパーピアゴ」等を含む。

※4. 海外法人はGelson's(6月決算)を除き3月決算のため、四半期ごとの店舗数は該当する決算期に調整。

※5. 出店等、退店等には業態転換に伴う移動も含む。