

Service starts from December 2020

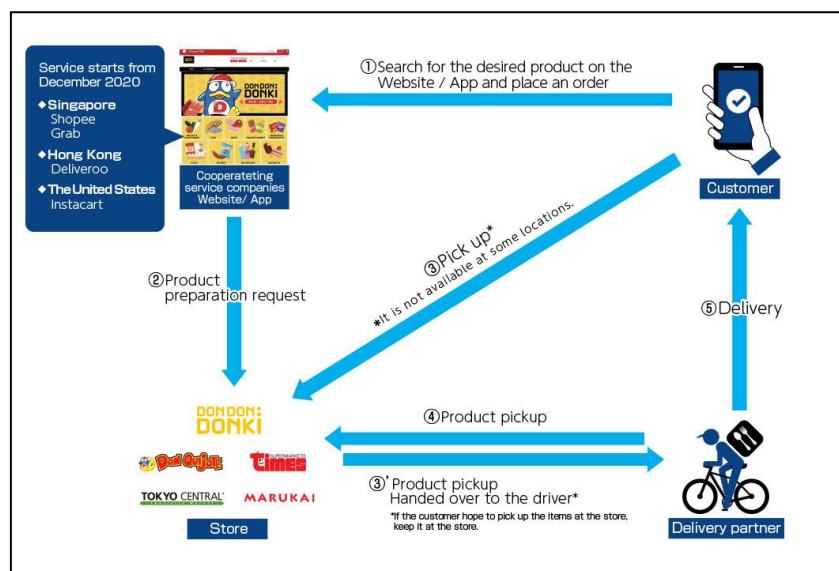
Launch of delivery of in-store products at overseas stores of the PPIH Group

Aiming to further increase convenience for customers through cooperation with various delivery service companies

Pan Pacific International Holdings (President: Naoki Yoshida, PPIH) Group that operates “Don Quijote” general discount stores and other stores, will begin delivery service of products* carried in stores from December 2020 in cooperation with various delivery service companies.

*With the exception of some products.

Amidst the introduction of the “new normal” in our lifestyles, a growing need can be seen for wanting to enjoy shopping that is as contactless as possible. To meet this need, the PPIH Group’s overseas stores will begin a new delivery service for products carried in stores. It is also planned to expand the service sequentially to stores and regions beyond the areas below to meet the needs of customers.



Service outline

PPIH Overseas Corporations

- Pan Pacific Retail Management (Singapore) Pte. Ltd.
- Pan Pacific Retail Management (Hong Kong) Co., Ltd.
- MARUKAI CORPORATION
- Don Quijote (USA) Co., Ltd.
- QSI, Inc.
- DONKI Thailand Co., Ltd.

- President: Satoshi Machida
- President: Mitsuyoshi Takeuchi
- President: Yasuyuki Sakamoto
- President: Yasuyuki Sakamoto
- President: Christopher Borden
- President: Yosuke Shimanuki

Stores with delivery service introduction

The service included below will be available on various dates at all locations in Singapore , Hong Kong , the United States, Thailand from December 2020.

Service starting

Singapore	Shopee Tuesday, December 1, 2020, 10 a.m. (Singapore time) Grab Wednesday, December 16, 2020, 11 a.m. (Singapore time)
Hong Kong	Deliveroo Saturday, December 5, 2020, 10 a.m. (Hong Kong time)
The United States	Instacart Scheduled to begin in December 2020
Thailand	Grab Scheduled to begin in December 2020

Initial Number of carried products

The quantity of products, depending on the store, is completely different. That is expected to increase.

Singapore	Hong Kong	The United States
Shopee: 270-300 products	Deliveroo: 300 products	Instacart:800 products
Grab: 220-250 products		

Cooperating service companies

About Shopee Company website: <https://shopee.com/>

Shopee is the leading e-commerce platform in Southeast Asia and Taiwan. It was launched in 7 markets in 2015 to connect consumers, sellers, and businesses in the region. Shopee offers an easy, secure, and engaging experience that is enjoyed by millions of people daily. It offers a wide product assortment, supported by integrated payments and logistics, as well as popular entertainment features tailored for each market. Shopee is also a key contributor to the region's digital economy with a firm commitment to helping brands and entrepreneurs succeed in e-commerce.

About Grab Company website: <http://www.grab.com>

Grab is the leading everyday super app in Southeast Asia, providing everyday services that matter most to consumers. Today, the Grab app has been downloaded onto over 205 million mobile devices, giving users access to over 9 million drivers, merchants and agents. Grab offers the widest range of on-demand transport services in the region, in addition to food, package delivery, digital payments and financial services, across 394 cities in eight Southeast Asian countries.

About Deliveroo Company website: <https://deliveroo.co.uk/>

Deliveroo was established in the United Kingdom in 2013, and provides delivery service centered on food products in over 500 cities in 12 countries and regions, including various European countries, Singapore, and Hong Kong. Over 80,000 restaurants use its delivery services as partners.

About Instacart Company website: <https://www.instacart.com/>

Instacart is the leading online grocery platform in North America. Instacart shoppers offer same-day delivery and pickup services to bring fresh groceries and everyday essentials to busy people and families across the U.S. and Canada. Instacart has partnered with more than 500 beloved national, regional and local retailers, including unique brand names, to deliver from nearly 40,000 stores across more than 5,500 cities in North America. Instacart's delivery service is available to 85% of the U.S. households and 70% of Canadian households. The company's cutting-edge enterprise technology also powers the ecommerce platforms of some of the world's biggest retail players, supporting their white-label websites, applications and delivery solutions.