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Securities code: 7532 September 12, 2017

#### To Our Shareholders

Koji Oohara President and Representative Director Don Quijote Holdings Co., Ltd. 2-19-10 Aobadai, Meguro-ku, Tokyo

#### Notice of Convocation of the 37th Ordinary General Meeting of Shareholders

You are cordially invited to attend the 37th Ordinary General Meeting of Shareholders of Don Quijote Holdings Co., Ltd. (the "Company"). The meeting will be held as described below.

If you are unable to attend the meeting, you may exercise your voting rights in writing or via the Internet, etc. Please review the attached Reference Documents for the General Meeting of Shareholders and return the enclosed Voting Rights Exercise Form by indicating your approval or disapproval to arrive at the Company by 6:00 p.m. on September 26 (Tuesday), 2017 in Japan time, or exercise your voting rights via the Internet, etc. at the designated website (http://www.it-soukai.com/) by 6:00 p.m. on the same day.

1. Date and Time: September 27 (Wednesday), 2017, 10:00 a.m.

**2. Place:** Fuji-no-ma (2nd floor), Meiji Kinenkan

2-2-23 Moto-Akasaka, Minato-ku, Tokyo

#### 3. Agenda for the Meeting

#### Matters to be reported:

- 1. The Business Report, the Consolidated Financial Statements and Audit Reports of the Consolidated Financial Statements by the Accounting Auditors and the Audit and Supervisory Committee for the 37th Fiscal Term (July 1, 2016 to June 30, 2017)
- 2. The Non-Consolidated Financial Statements for the 37th Fiscal Term (July 1, 2016 to June 30, 2017)

#### Matters to be resolved:

**Proposal No. 1:** Appropriation of Surplus

**Proposal No. 2:** Partial Amendments to the Articles of Incorporation

**Proposal No. 3:** Election of Ten (10) Directors (Excluding Directors Who Are Audit and

**Supervisory Committee Members**)

**Proposal No. 4:** Election of One (1) Director who Is an Audit and Supervisory

Committee Member

**Proposal No. 5:** Revision of Amount of Remuneration for Directors (Excluding

Directors Who Are Audit and Supervisory Committee Members)

**Proposal No. 6:** Revision of Amount of Remuneration Related to Share Acquisition Rights Issued as Share-Based Compensation Stock Options for Directors (Excluding Directors Who Are Audit and Supervisory

Committee Members)

For those attending, please present the enclosed Voting Rights Exercise Form on attendance to the receptionist. Of the documents to be provided, information concerning the following items is not included in the documents provided with this Notice of Convocation of the General Meeting of Shareholders, but is posted on our Website at http://www.donki-hd.co.jp/ir/ (in Japanese only) pursuant to laws and regulations and Article 15 of the Company's Articles of Incorporation.

- 1) Notes to the Consolidated Financial Statements
- 2) Notes to the Non-Consolidated Financial Statements

The Consolidated Financial Statements and Non-Consolidated Financial Statements audited by the Audit and Supervisory Committee for its audit report and the Accounting Auditors for their accounting audit report include, in addition to the contents of the documents provided here, items to be presented as the Notes to the Consolidated Financial Statements and the Notes to the Non-Consolidated Financial Statements.

If there are any amendments to the Business Report, Non-Consolidated Financial Statements, Consolidated Financial Statements and Reference Documents for the General Meeting of Shareholders, the revised version will be posted on our Website at http://www.donki-hd.co.jp/ir/ (in Japanese only).

#### **Reference Documents for the General Meeting of Shareholders**

#### **Proposal No. 1:** Appropriation of Surplus

The Company considers the return of profits to shareholders to be one of its most important tasks. Taking into consideration future business development while assuming the basic stance of maintaining stable dividends, the year-end dividend of the 37th Fiscal Term is proposed as follows.

- (1) Type of dividend property Cash
- (2) Matter and total amount regarding dividend property's allocation to shareholders Cash payment of dividend per share: 21 yen per common share of the Company Total amount: 3,321,656,667 yen
- (3) Effective date of dividend payment September 28, 2017

#### **Proposal No. 2:** Partial Amendments to the Articles of Incorporation

#### 1. Reason for the Proposal

In order to further enhance its management system in line with the expansion of its business fields, to promote future business development and to prepare for the reinforcement of its management base, the Company intends to change the number of Directors (excluding Directors who are Audit and Supervisory Committee Members) stipulated in Article 20, paragraph 1 of the current Articles of Incorporation from ten (10) or less to twenty (20) or less.

#### 2. Description of the Amendments

The Company proposes that the Articles of Incorporation of the Company be amended as follows:

(Amendments are underlined)

	(rimenaments are undermied)	
Current Articles of Incorporation	Proposed Amendments	
Chapter 4 Directors and Board of Directors	Chapter 4 Directors and Board of Directors	
(Number of Directors)	(Number of Directors)	
Article 20 The number of Directors (excluding Directors who are Audit and Supervisory Committee Members) of the Company shall be ten (10) or less.	Article 20 The number of Directors (excluding Directors who are Audit and Supervisory Committee Members) of the Company shall be twenty (20) or less.	
2. (Omitted)	2. (Same as at present)	

# **Proposal No. 3:** Election of Ten (10) Directors (Excluding Directors Who Are Audit and Supervisory Committee Members)

The terms of office of all three (3) Directors (excluding Directors who are Audit and Supervisory Committee Members; applicable to the rest of this proposal) will expire at the conclusion of this meeting. In that regard, the Company proposes the election of ten (10) Directors, increasing the number of Directors by seven (7) to enhance the management system in line with the expansion of its business fields.

As for this proposal, the Audit and Supervisory Committee of the Company has judged that all the candidates for Directors are eligible.

The candidates for Directors are as follows:

No.	Name (Date of birth)	Career summary and position and areas of responsibility in the Company (Significant concurrent positions)		Number of the Company shares held
1	Koji Oohara (August 23, 1963)	February 1993 September 1995 January 2005 April 2007 April 2009 September 2009 June 2012 July 2012 September 2012 April 2013 November 2013 December 2013 July 2014  July 2015	Joined the Company Director and Division Director of 2nd Sales Division of the Company President and Representative Director of Donkicom Co., Ltd. (currently REALIT Co., Ltd.) Resigned from the position of Director of the Company President and Representative Director of PAW Creation Co., Ltd. (currently Japan Commercial Establishment Co., Ltd.) Director and CIO of the Company Director of Doit Co., Ltd. President and Representative Director of Don Quijote Shared Services Co., Ltd. (current position) Director of Nagasakiya Co., Ltd. (current position) Vice-President, Director and COO of the Company Vice-President, Representative Director and COO of the Company President and Representative Director of Don Quijote Co., Ltd. (current position) President, Representative Director and COO of the Company Chairman and Representative Director of Japan Commercial Establishment Co., Ltd. Chairman and Representative Director of REALIT Co., Ltd. President and CEO of the Company (current position) President and Representative Director of Don Quijote Holdings Retail Management Co., Ltd. (current position)	
		April 2017	President and Representative Director of Doit Co., Ltd. (current position)	

(Reasons for nomination as candidate for Director)

Koji Oohara has a performance record of playing a key role in supporting many aspects of the Don Quijote Group since its foundation, such as store operation, development of store properties and systems. At present also, he is demonstrating strong leadership in overseeing the Group as President and CEO of the Company. Accordingly, the Company deems that he is an appropriate person for promoting further improvement in the Group's corporate value going forward, and has continued to nominate him as a candidate for Director.

No.	Name (Date of birth)	Career summary and position and areas of responsibility in the Company (Significant concurrent positions)		Number of the Company shares held
2	Mitsuo Takahashi (March 10, 1955)	April 1977  June 1990 July 1997 September 1997 February 2000  January 2005 September 2005 January 2007 November 2007 December 2010 July 2012  June 2013  December 2013 June 2016  April 2017	Joined AOKI Fashion Sales Co., Ltd. (currently AOKI Holdings Inc.) Director of AOKI Holdings Inc. Joined the Company Director of the Company Division Director of Corporation Management and Strategic Division of the Company Senior Managing Director of the Company Senior Managing Director and CFO of the Company Director of Doit Co., Ltd. Director of Nagasakiya Co., Ltd. (current position) Senior Managing Director, CFO and CCO of the Company Senior Managing Director, CFO of the Company (current position) Division Director of Corporate Communications Division of the Company (current position) Outside Director of Accretive Co., Ltd. President and Representative Director of Doit Co., Ltd. Member of the Board of Directors of Don Quijote Co., Ltd. (current position) Director [Audit and Supervisory Committee Member] of Accretive Co., Ltd. Director of Doit Co., Ltd. (current	14,000 shares
1	(Reasons for nomination	as candidate for Di	rector)	

(Reasons for nomination as candidate for Director)

Mitsuo Takahashi takes charge of investor relations and corporate communications with stakeholders as Senior Managing Director and CFO of the Company. He possesses abundant experience and broad insight in relation to corporate management such as finance, accounting and capital policy.

Accordingly, the Company deems that he is an appropriate person for promoting further improvement in the Group's corporate value going forward, and has continued to nominate him as a candidate for Director.

No.	Name (Date of birth)		Career summary and areas of responsibility in the Company inficant concurrent positions)	Number of the Company
3	Naoki Yoshida (December 7, 1964)	December 1995 March 1997 August 2002 February 2003 July 2007 September 2012 November 2013 December 2013 July 2015 June 2017	Joined McKinsey & Company Inc. Japan Joined Union Bancaire Privée Established Alter Ego Consulting Co., Ltd. President and Representative Director President and Representative Director of T-ZONE HOLDINGS, INC. (currently MAG NET HOLDINGS, INC.) President of Don Quijote (USA) Co., Ltd. Director of the Company Senior Managing Director of the Company Member of the Board of Directors of Don Quijote Co., Ltd. (current position) Director of Nagasakiya Co., Ltd. (current position) Director of Doit Co., Ltd. (current position) Senior Managing Director and CCO of the Company (current position) Outside Director of Accretive Co., Ltd.	shares held 200 shares
	(current position)  (Reasons for nomination as candidate for Director)  Naoki Yoshida widely takes charge of the division responsible for compliance and governance including the Group's legal affairs and labor affairs, the divisions in charge of finance, accounting and tax affairs, and the Group's strategic planning division both inside Japan and overseas, as Senior Managing Director and CCO of the Company. In addition, he possesses abundant experience and broad insight in relation to corporate management based on his successive service as president at various companies. Accordingly, the Company deems that he is an appropriate person for promoting further improvement in the Group's corporate value going forward, and has continued to nominate			
*4	Hiroshi Abe (February 22, 1975)	December 2003 June 2009 September 2011 June 2012 July 2014 July 2015	Joined the Company General Manager of Information System Department, Information and Communication Technology Division of the Company Director of REALIT Co., Ltd. Vice-President and Director of REALIT Co., Ltd. President and Representative Director of REALIT Co., Ltd. (current position) Director of Don Quijote Holdings Retail Management Co., Ltd. (current position) Director of Don Quijote Shared Services Co., Ltd. (current position) Division Director of Information and Communication Technology Division of Don Quijote Shared Services Co., Ltd. (current position)	0 shares
	(Reasons for nomination as candidate for Director) Hiroshi Abe possesses abundant experience and broad insight gained primarily by overseeing operations in the IT and system fields, mainly while working for the Group. Accordingly, the Company deems that he is an appropriate person for promoting further improvement in the Group's corporate value going forward, and has nominated him as a candidate for Director.			

No.	Name (Date of birth)	Career summary and position and areas of responsibility in the Company (Significant concurrent positions)		Number of the Company shares held	
	Yuji Ishii	September 2008 January 2013 July 2015	Joined the Company General Manager, Accounting Department, Administration Division of Don Quijote Shared Services Co., Ltd. Vice-Division Director, Administration Division of Don Quijote Shared	0 shares	
*5	(August 17, 1972)	July 2016	Services Co., Ltd. Director of Don Quijote Holdings Retail Management Co., Ltd. (current position) Division Director of Administration Division of Don Quijote Shared Services Co., Ltd. (current position)		
	(Reasons for nomination as candidate for Director) Yuji Ishii possesses abundant experience and broad insight in relation to accounting, tax practices and corporate planning gained primarily by overseeing the accounting and finance division, mainly while working for the Group. Accordingly, the Company deems that he is an appropriate person for promoting further improvement in the Group's corporate value going forward, and has nominated him as a candidate for Director.				
*6	Nobuharu Ohashi (August 6, 1974)	June 1999 December 2013 December 2014 July 2015 April 2017 as candidate for Di	· ·	400 shares	
	Nobuharu Ohashi possesses abundant experience and a performance record primarily in relation to store operation and the development of new business categories, gained mainly in the Group's retail division. Accordingly, the Company deems that he is an appropriate person for promoting further improvement in the Group's corporate value going forward, and has nominated him as a candidate for Director.				
*7	Kosuke Suzuki (September 30, 1976)	March 2000 December 2013 July 2015 April 2017	Joined the Company Executive Officer of Don Quijote Co., Ltd. Director of Don Quijote Holdings Retail Management Co., Ltd. (current position) Division Director of NewMEGA Don Quijote East Japan Sales and Market Division of Don Quijote Co., Ltd. (current position)	3,600 shares	
	(Reasons for nomination as candidate for Director) Kosuke Suzuki possesses abundant experience and a performance record primarily in relation to store operation and merchandise procurement, gained mainly in the Group's retail division. Accordingly, the Company deems that he is an appropriate person for promoting further improvement in the Group's corporate value going forward, and has nominated him as a candidate for Director.				

No.	Name	Career summary and position and areas of responsibility in the Company (Significant concurrent positions)		Number of the	
	(Date of birth)			Company shares held	
*8		August 1998 December 2013	Joined the Company Executive Officer of Don Quijote Co., Ltd.	shares neid	
	Takeshi Nishii (September 11, 1975)	July 2015 April 2017	Director of Don Quijote Holdings Retail Management Co., Ltd. (current position) Division Director of Sales Support Division of Don Quijote Co., Ltd. (current position)	0 shares	
	(Reasons for nomination	as candidate for Di			
	operation and analysis of the Company deems that	sales numbers, gain he is an appropriate	ce and a performance record primarily in rel ned mainly in the Group's retail division. Ac e person for promoting further improvement	ccordingly, in the	
	Group's corporate value g		has nominated him as a candidate for Direc	tor.	
		March 1999 December 2013 July 2014	Joined the Company Vice-President and Director of Japan Commercial Establishment Co., Ltd. President and Representative Director of Japan Commercial Establishment Co.,		
*9	Takeshi Haga (February 3, 1976)	July 2015  March 2016	Ltd. (current position) Director of Don Quijote Holdings Retail Management Co., Ltd. (current position) General Manager, Store Development	600 shares	
		May 2016	Department of Don Quijote Shared Services Co., Ltd. (current position) President and Representative Director of Pan Pacific Foods Co., Ltd. (current		
	(D	1' 1	position)		
	(Reasons for nomination as candidate for Director)				
	Takeshi Haga possesses abundant experience and a performance record primarily in relation to store operation, property development, and the tenant leasing business, gained mainly while working for the Group. Accordingly, the Company deems that he is an appropriate person for promoting further improvement in the Group's corporate value going forward, and has nominated him as a candidate for Director.				
*10		October 1997 December 2013	Joined the Company Executive Officer of Don Quijote Co., Ltd.		
	Tetsuji Maruyama (April 11, 1973)	July 2015 April 2017	Director of Don Quijote Holdings Retail Management Co., Ltd. (current position) Division Director of Store Management	0 shares	
			Support Division of Don Quijote Co., Ltd. (current position)		
	(Reasons for nomination as candidate for Director)  Tetsuji Maruyama possesses abundant experience and a performance record primarily in relation to store operation and improving the efficiency of store operations, gained mainly in the Group's retail division. Accordingly, the Company deems that he is an appropriate person for promoting further improvement in the Group's corporate value going forward, and has nominated him as a candidate for Director.				

(Notes) 1. Person marked with an asterisk is a candidate for new Audit and Supervisory Board Member.

2. There is no special interest between the candidates and the Company.

### **Proposal No. 4:** Election of One (1) Director who Is an Audit and Supervisory Committee Member

The Company proposes the election of one (1) Director who is an Audit and Supervisory Committee Member, increasing the number of Directors who are Audit and Supervisory Committee Members by one (1) to strengthen the audit system.

As for this proposal, the Audit and Supervisory Committee of the Company has already given their consent to this proposal.

The candidate for Director who is an Audit and Supervisory Committee Member is as follows:

			Number of
Name	Career summary and position in the Company		the
(Date of birth)	(Significant concurrent positions)		Company
			shares held
	March 1995	Graduated from the Faculty of	
		Economics, The University of Tokyo	
	March 1997	Earned a master's degree from the	
		Faculty of Economics, The University of	
		Tokyo	
	March 2000	Obtained scores for doctorate degree and	
		resigned from Graduate School of	
		Economics, The University of Tokyo	
Jumpei Nishitani	April 2000	Assistant Professor, Faculty of	0 shares
(December 2, 1971)		Management and Economics, Aomori	U shares
		Public University	
	April 2005	Associate Professor, College of Business	
		Administration, Ritsumeikan University	
	August 2009	Visiting Fellow, The University of	
		British Columbia	
	April 2015	Professor, College of Business	
		Administration, Ritsumeikan University	
		(current position)	

(Reasons for nomination as candidate for Director who is an Audit and Supervisory Committee Member) Although Jumpei Nishitani has not been directly involved in company management, he was selected as a candidate for Outside Director of the Company based on the judgment that, using his high level of expertise and broad experience in relation to accounting and economics gained as a professor at a university's College of Business Administration, he is able to appropriately execute the duties of a Director who is an Audit and Supervisory Committee Member.

#### (Notes) 1. Mr. Jumpei Nishitani is a new candidate.

- 2. There is no special interest between the candidate and the Company.
- 3. Mr. Jumpei Nishitani is a candidate for Outside Director of the Company.
- 4. Mr. Jumpei Nishitani fulfills the criteria of independent officer stipulated by the Tokyo Stock Exchange, and the Company intends to register Mr. Nishitani as an independent officer if he is elected.

# **Proposal No. 5:** Revision of Amount of Remuneration for Directors (Excluding Directors Who Are Audit and Supervisory Committee Members)

Remuneration paid to the Company's Directors (excluding Directors who are Audit and Supervisory Committee Members) in the amount of 400 million yen or less per year (not including their remuneration as employees) was approved by the 36th Ordinary General Meeting of Shareholders held on September 28, 2016 and has remained at that amount to the present. However, in order to further enhance its management system in line with the expansion of its business fields, the Company proposes the revision of the amount of remuneration to 600 million yen or less per year by taking into account the increase in maximum number of Directors (excluding Directors who are Audit and Supervisory Committee Members) from ten (10) or less to twenty (20) or less, on the condition that the Proposal No. 2 "Partial Amendments to the Articles of Incorporation" is approved and adopted as proposed.

The amount of remuneration does not include the portion for employee salaries paid to those Directors who also serve as employees as before.

The Company currently has three (3) Directors (excluding Directors who are Audit and Supervisory Committee Members) (including zero (0) Outside Directors). If Proposal No. 3 "Election of Ten (10) Directors (Excluding Directors Who Are Audit and Supervisory Committee Members)" is approved and adopted as proposed, the number of Directors (excluding Directors who are Audit and Supervisory Committee Members) related to this proposal will be ten (10) (including zero (0) Outside Directors).

As for this proposal, the Audit and Supervisory Committee of the Company has expressed no significant opinion.

# **Proposal No. 6:** Revision of Amount of Remuneration Related to Share Acquisition Rights Issued as Share-Based Compensation Stock Options for Directors (Excluding Directors Who Are Audit and Supervisory Committee Members)

The 36th Ordinary General Meeting of Shareholders, held on September 28, 2016, resolved to set a remuneration related to share-based compensation stock options for Directors (excluding Directors who are Audit and Supervisory Committee Members; applicable to the rest of this proposal) of the Company at 100 million yen or less per year, separately from the amount of annual remuneration, as share-based compensation stock options for Directors excluding Outside Directors. However, taking into consideration the increase in number of Directors excluding Outside Directors by seven (7) if the Proposal No. 3 "Election of Ten (10) Directors (Excluding Directors Who Are Audit and Supervisory Committee Members)" is approved and adopted in its original form, as well as the expansion of its business fields, the Company proposes the revision of the amount of remuneration related to share-based compensation stock options for Directors excluding Outside Directors to 400 million yen or less per year, separately from the amount of remuneration in Proposal No. 5.

In accordance with the revision of the amount of remuneration, the details of share acquisition rights to be allotted as share-based compensation stock options for Directors shall be determined as follows.

The Company shall determine the number of share acquisition rights to be granted to each director at a meeting of the Board of Directors in view of the operating results of the Company and other factors.

As for this proposal, the Audit and Supervisory Committee of the Company has expressed no significant opinion.

#### (1) Number of share acquisition rights

800 shall be the maximum number of share acquisition rights to be issued per year counted from the day of the General Meeting of Shareholders for the relevant fiscal year.

#### (2) Number and type of shares issued for the object of share acquisition rights

80,000 shall be the maximum number of shares issued per year for the object of share acquisition rights, counted from the day of the General Meeting of Shareholders for the relevant fiscal year. The type of shares issued for the object of share acquisition rights shall be common share, and the number of shares issued for the object of share acquisition right (hereinafter referred to as the "Number of Granted Shares") shall be 100 per one (1) share acquisition right. The Company shall be permitted to make necessary adjustments if changes in the Number of Granted Shares are appropriate due to common share splits (including common share allotment without contribution; applicable to the rest of this proposal) or common share consolidation carried out by the Company.

#### (3) Amount paid in exchange for share acquisition rights

The amount paid for share acquisition rights shall be the assessed fair value of the share acquisition rights calculated using the Black-Scholes model on the day of the option grant. However, the remuneration to those being granted these share acquisition rights shall be treated as the cash payment of an amount equivalent to the assessed fair value of the share acquisition rights. The debt from payment of said share acquisition rights shall offset the right to remuneration.

(4) Price of property invested when share acquisition rights are exercised

The price of property invested when each share acquisition right is exercised shall be the amount paid for one (1) share (hereinafter referred to as the "Exercise Price") receivable when a share acquisition right is exercised, multiplied by the Number of Granted Shares.

The Exercise Price shall be one (1) yen.

The Company shall be permitted to make necessary adjustments if changes in the Exercise Price are appropriate due to common share splits or common share consolidation carried out by the Company.

(5) The period when share acquisition rights can be exercised

This shall be a period determined by the Board of Directors, within 30 years of the day options are granted.

(6) Restrictions on acquiring transferred share acquisition rights

Approval by the Board of Directors shall be required to acquire transferred share acquisition rights.

- (7) Criteria for exercising share acquisition rights
  - 1) Individuals with share acquisition rights shall be able to exercise their share acquisition rights in one batch for a period of ten (10) days after the day the individual ceases being a Director of the Company, within the period stipulated in provision (5) above.
  - 2) Other criteria for exercising share acquisition rights shall be determined by resolution by the Board of Directors.
- (8) Other matters concerning the subscription requirements of share acquisition rights

Other matters concerning the details, etc. of share acquisition rights shall be stipulated by Board of Directors, which decides the subscription requirements of share acquisition rights.