

Despite a difficult external environment at the beginning of the fiscal year caused by bad weather and the pandemic, the company gained the support of its customers by leveraging its ability to respond to change.

Under the thoroughgoing “The Customer Matters Most” principal, the company achieved 33 consecutive years of increased sales and operating income, as well as record-high net income, by opening new stores and converting business formats both in Japan and overseas.

Sales
1 tril 831.3 bil yen

In the domestic discount business, existing store sales recovered in addition to steady progress in business format conversions and new store openings. The overseas business also grew due to the newly consolidated Gelson’s –supermarket in North America– and the expansion of new store openings. As a result, net sales amounted to 1,831.3 billion yen (up 7.2% YOY).

Operating income
88.7 billion yen

Operating income reached a record high of 88.7 billion yen (up 9.2% YoY). In addition, the gross profit margin improved by 0.6 ppt. In particular, in the discount store business, measures taken from the beginning of the fiscal year, such as strengthening private brands and improving labor productivity, contributed to an improvement in the gross profit margin.

Ordinary income
100.4 billion yen

In addition to the increase in operating income, non-operating income and expenses increased by 11.8 billion yen due to the rise in foreign exchange gains resulting from the expansion of overseas business, resulting in ordinary income of 100.4 billion yen (up 23.3% YoY).

Profit attributable to owners of parent
61.9 billion yen

With net income before income taxes reaching 92 billion yen, after deducting corporate income and others of 27.7 billion yen, profit attributable to owners of the parent increased to 61.9 billion yen (up 15.2% YoY).

Total assets
1 tril 383.7 bil yen

Total assets amounted to 1,383.7 billion yen (up 13.6 billion yen from the end of the previous period), mainly due to a 19.3 billion yen increase in cash and deposits, a 6.9 billion yen increase in fixed assets such as buildings, and a 7.6 billion yen increase in intangible assets, despite a 13.4 billion yen decrease in installment receivables.

Net assets
399.2 billion

Net assets amounted to 399.2 billion yen (down 39.4 billion yen YoY) due to the acquisition of 80.9 billion yen of treasury stock, despite the accumulation of profit. As a result, the equity ratio was 28.3%, and the net D/E ratio was 1.05 times. PPIH will continue to conduct our financial strategy carefully balancing efficiency and safety.

EPS
102.64 yen

Net earnings per share (EPS) was 102.64 yen, up 17.90 yen or 21.1% from the previous year, due to the significant increase in profit that accompanied the results of our aggressive business activities.

ROE
15.3%

Return on equity (ROE) was 15.3% (annualized). PPIH will continue to conduct business activities to increase the efficiency of the capital.

Customer traffic
664 million

The number of customers who visited our group stores in Japan and overseas (the number of customers passing through the cash registers) totaled 664 million. We believe that the fact that more than 600 million customers used our stores, despite the ongoing pandemic, is a testament to the appeal of our Group’s stores, which are based on our “The Customer Matters Most” principle.

Store count
699

There were 23 domestic new store openings (18 Don Quijote, 1 Nagasakiya, 4 UD retail), while 1 store closed. For overseas, 11 stores opened. (4 Singapore, 2 Thailand, 2 Hong Kong, 1 Malaysia, 1 Taiwan, 1 Macau) As a result, the total group store count was 699 (604 in Japan, 95 overseas).

Floor space
2,525,720 m²

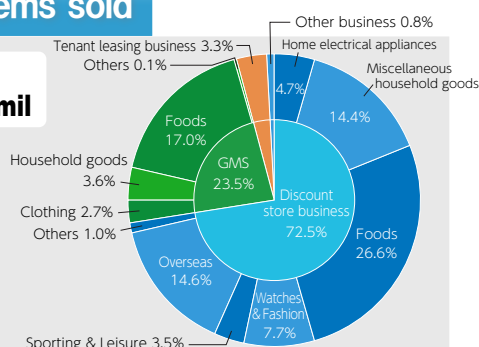
The total floor space as of June 30, 2022, increased by 76,787m² to 2,525,720m² (up 3.1% YoY) with the increase in the number of stores.

Annual dividend
17 yen

Including the interim dividend (3 yen), the annual dividends for the current fiscal year were 17 yen per share. An increase of 1 yen from the previous fiscal year (16 yen) marks the 19th consecutive year of dividend increases.

The number of items sold
5,457.68 mil

During the FY2022, PPIH delivered 5,457.68 million items to customers.


Individuals and Other Shareholders
46,566

The number of individual and other shareholders increased by 31,940 (up 218.4% from the end of the previous period) due to the introduction of a shareholder benefit plan from the FY2022. Accordingly, the total number of shareholders increased by 32,173 from the end of the previous period to 47,837. The shareholding ratio of foreign shareholders decreased 2.2 pt from the end of the previous period to 57.2%.

