

PPIH achieved significant growth in sales and profit by minimizing impact from natural disasters and consumption tax hike.

It is the positive opportunity to expand market share when business environment is tough.

Sales
858.8 billion yen

Consumers became price conscious associated with consumption tax hike in October, 2019. A series of natural disasters gave a negative impact on traffic. Under such circumstances, existing retail business expanded its market share mainly in daily necessities by being more competitive. Full consolidation of UNY contributed to group sales.

Operating income
45.1 billion yen

Gross margin went up by 2.5pts due the consolidation of UNY. Fine-tuned competitive pricing attracted more customers. Measures for market share expansion and inventory turnover maximized gross profit. Cost was well controlled during UNY post-merger integration program. As a result, operating profit was all time high in 1H.

Ordinary income
45.6 billion yen

3.2 billion yen of non-operating income such as 300 million yen of interest income and dividend received, 200 million yen of income from equity affiliates covered 2.8 billion yen of non-operating expense including 2.5 billion yen of interest payment. As a result, ordinary income stood at 45.6 billion yen which was up 28.9% from a year ago and hit the all time high for 1H profit.

Profit attributable to owners of parent
28.9 billion yen

There were 4.2 billion yen of net income before tax, 12.8 billion yen of corporate tax payment, 300 million yen of profit attributable to non-controlling interests. As a result, profit attributable to owners of parent amounted to 28.9 billion yen which was all time high for 1H profit.

Total assets
1 trillion 328 billion

Total assets stood at 1 trillion 328 billion yen which was 46.1 billion yen more than the end of last fiscal year. 16.1 billion yen increase for cash and deposit, 6.3 billion yen of increase in notes and account receivables, 11.9 billion yen increase in installment account receivable and 12.3 billion yen of merchandise.

Net assets
375.3 million

Net assets were 375.3 billion yen, which increased 23 billion yen due to accumulated profit. Equity ratio is 26.5% (35.6% under the credit rating criteria). Net debt equity ratio is 0.95 times (0.71 times under the credit rating criteria). PPIH executes financial strategies that keep the balance between efficiency and stability.

EPS
45.61 yen

EPS stood at 45.61 yen which went up 22.2% or 8.29 yen more than last year. Double digit growth in sales and profit associated to business executions contributed to strong EPS growth.

ROE
17.6%

ROE stood at 17.6%, up 2.1 pts year on year. PPIH commits business execution with high capital efficiency.

Customer traffic
337 million

PPIH group stores welcomed 337 million customers which went up by 134 million. (up 68.1% yoy). The consolidation of UNY helped to add the traffic.

Store count
700

There were 6 domestic new store openings (3 Don Quijotes, 1 New MEGA, 2 small format store and others) and 3 overseas store openings (2 in Singapore, 1 in Hong Kong). There were 9 new stores in total, 13 MEGA Don Quijote UNY stores converted from UNY format stores (Apita and Piago) and 2 store closures. Total group store count is 700 (655 in Japan, 45 overseas).

Floor space
2,364,316 m²

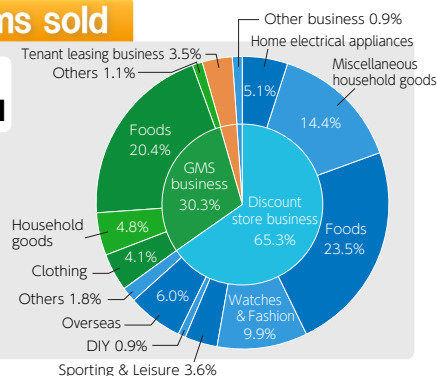
Floor space is 1,171,546 square meters as of the end of December, which increased by 2.4% compared to the end of last fiscal year (June 2018). 27,457 square meters were added due to 14 new stores.

Interim dividend
3 yen

We have progressive dividend policy. Interim dividend is 10 yen per share, which was up by 5 yen from a year ago. Annual dividend will be 38 yen per share including interim dividend. Dividend have been increased for 16 consecutive years.

The number of items sold
26 bil 6,348 mil

The number of items sold amounted to 2 billion 663 million items which was up 83.3% from a year ago. This is thanks to solid same store sales growth and UNY consolidation.


Foreign ownership
64.5%

The percentage of foreign ownership stood at 64.5% which went down by 0.1pts. The number of shareholders increased by 2,377 to 10,105.

