

Monthly Report (FY2011-FY2012)

(July 2011 to June 2012)			Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
All Stores	Net Sales	(yoy %)	112.1%	103.3%	106.3%	104.7%	104.1%	109.6%	106.2%	109.9%	107.2%	107.6%	105.5%	104.5%	106.2%
	Number of All Stores	(stores)	171	171	171	173	176	177	177	177	180	180	181	185	185
Existing Stores	Net Sales	(yoy %)	106.7%	99.2%	100.8%	100.1%	98.9%	102.3%	99.5%	102.9%	97.9%	100.3%	99.1%	97.2%	100.5%
	* Number of Customers	(yoy %)	103.1%	98.7%	100.9%	100.5%	99.4%	100.0%	98.2%	100.8%	94.8%	96.5%	99.3%	98.3%	99.2%
	* Average customer spend	(yoy %)	103.5%	100.6%	99.8%	99.7%	99.6%	102.3%	101.3%	102.1%	103.3%	103.5%	99.8%	98.9%	101.3%
	Number of Existing Stores	(stores)	158	160	160	160	161	163	163	162	156	158	164	164	164
Breakdown Sales by Products	Home electrical appliances	(yoy %)	125.9%	95.4%	92.2%	89.7%	85.3%	103.2%	104.4%	107.4%	97.1%	98.3%	93.6%	86.5%	97.8%
	Miscellaneous household goods	(yoy %)	111.5%	104.7%	108.9%	108.0%	106.8%	110.3%	106.1%	106.9%	105.9%	105.9%	103.5%	102.5%	106.7%
	Foods	(yoy %)	110.1%	105.8%	110.0%	107.0%	106.8%	109.3%	107.7%	110.7%	100.6%	109.2%	107.8%	110.7%	107.3%
	Watches & Fashion merchandise	(yoy %)	107.3%	105.7%	109.5%	109.0%	110.8%	113.9%	108.0%	117.5%	125.3%	117.4%	112.1%	112.7%	111.9%
	Sporting goods & Leisure goods	(yoy %)	104.2%	96.0%	100.5%	103.1%	103.6%	103.7%	102.8%	102.3%	99.4%	101.3%	105.2%	106.1%	102.0%
	Others	(yoy %)	146.0%	116.6%	110.9%	94.0%	105.7%	107.7%	93.7%	93.7%	114.4%	82.7%	100.4%	83.4%	110.9%

(July 2010 to June 2011)			Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
All Stores	Net Sales	(yoy %)	104.1%	104.4%	103.0%	107.0%	104.3%	102.8%	104.5%	103.3%	105.1%	105.8%	106.2%	112.4%	106.1%
	Number of All Stores	(stores)	163	163	161	162	164	164	164	164	164	168	168	169	169
Existing Stores	Net Sales	(yoy %)	101.2%	101.6%	102.8%	105.4%	103.5%	102.0%	103.7%	102.6%	104.2%	103.3%	103.0%	108.8%	103.4%
	* Number of Customers	(yoy %)	102.4%	101.9%	101.7%	102.4%	101.3%	103.1%	102.6%	102.4%	106.5%	106.4%	101.7%	105.4%	103.1%
	* Average customer spend	(yoy %)	98.9%	99.7%	101.0%	103.0%	102.1%	99.0%	101.1%	100.2%	97.9%	97.1%	101.2%	103.2%	100.3%
	Number of Existing Stores	(stores)	153	153	151	153	153	155	155	155	156	156	157	158	158
Breakdown Sales by Products	Home electrical appliances	(yoy %)	93.7%	102.8%	101.0%	108.9%	113.0%	93.8%	95.5%	97.1%	100.6%	101.1%	107.0%	123.9%	105.1%
	Miscellaneous household goods	(yoy %)	108.8%	106.4%	103.9%	108.7%	104.3%	107.1%	107.4%	106.2%	107.0%	107.8%	106.1%	114.3%	107.9%
	Foods	(yoy %)	100.6%	100.4%	98.3%	102.4%	101.0%	103.2%	103.1%	102.9%	115.4%	105.8%	105.5%	108.5%	104.5%
	Watches & Fashion merchandise	(yoy %)	105.0%	105.7%	104.9%	105.3%	101.0%	101.9%	106.0%	101.8%	93.7%	103.9%	105.9%	109.7%	104.3%
	Sporting goods & Leisure goods	(yoy %)	110.3%	106.7%	105.0%	110.1%	107.1%	110.2%	106.1%	108.5%	108.7%	108.0%	100.6%	105.0%	108.2%
	Others	(yoy %)	124.8%	114.6%	131.7%	139.4%	117.9%	119.9%	129.0%	117.9%	113.1%	129.2%	137.6%	124.7%	129.7%

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