

Pan Pacific International Holdings Corporation
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Monthly Sales Report (Flash Number) Fiscal Year Ending June, 2022

August 10, 2021.

Discount store operations		Calendar Year 2020						Calendar Year 2021						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	93.6%	94.4%	79.3%	94.8%	93.4%	93.2%	97.2%	92.2%	97.0%	96.4%	94.3%	96.0%	93.4%
	Customer Traffic	90.2%	91.9%	83.2%	93.1%	93.1%	92.6%	93.5%	88.8%	92.3%	96.7%	96.7%	98.9%	92.6%
	Average Spending	103.7%	102.8%	95.3%	101.8%	100.3%	100.6%	103.9%	103.8%	105.1%	99.7%	97.4%	97.0%	100.9%
	Home Appliances	101.0%	97.6%	76.7%	93.4%	97.3%	96.0%	104.1%	91.7%	96.1%	90.0%	84.7%	77.2%	92.1%
	Household Goods	89.0%	89.5%	66.4%	91.7%	88.2%	88.5%	91.9%	85.6%	96.0%	89.4%	90.0%	95.9%	88.1%
	Foods	98.2%	100.9%	88.8%	99.3%	99.1%	99.1%	104.6%	98.7%	97.0%	96.8%	98.5%	104.3%	98.7%
	Watches & Fashion	85.0%	81.3%	77.3%	88.5%	82.6%	84.6%	82.1%	82.4%	99.1%	118.0%	96.7%	87.3%	87.5%
	Sporting & Leisure	98.6%	105.3%	90.5%	94.6%	102.4%	93.3%	99.5%	96.1%	98.7%	92.8%	89.8%	90.0%	95.9%
	Store Count	376	380	379	380	386	389	389	398	398	398	405	406	406
All Stores	Sales	105.3%	106.8%	89.0%	105.1%	103.4%	102.6%	106.6%	100.7%	104.8%	102.9%	99.9%	100.8%	102.2%
	Store count	430	430	431	431	437	439	438	439	439	443	444	443	443
	Store count (Last Year)	386	388	392	393	396	401	401	404	410	415	421	425	425
GMS operations		Calendar Year 2020						Calendar Year 2021						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	106.9%	107.5%	98.4%	109.9%	103.4%	104.2%	106.6%	97.9%	98.8%	105.3%	98.0%	94.8%	102.6%
	Customer Traffic	99.3%	100.5%	96.4%	102.0%	98.5%	99.4%	99.1%	94.0%	98.4%	107.1%	100.4%	97.6%	99.4%
	Average Spending	107.6%	107.0%	102.1%	107.7%	104.9%	104.8%	107.5%	104.1%	100.4%	98.3%	97.6%	97.2%	103.3%
	Clothing	94.4%	92.1%	85.4%	113.3%	91.0%	101.6%	92.3%	90.9%	115.8%	175.4%	106.0%	83.5%	100.1%
	Household Goods	108.9%	108.9%	83.7%	124.2%	107.5%	106.3%	109.5%	95.8%	95.9%	106.7%	92.5%	88.9%	101.9%
	Foods	108.9%	110.1%	105.0%	106.6%	105.2%	104.1%	109.0%	99.5%	96.6%	97.2%	97.8%	99.2%	103.2%
	Store Count	145	142	141	138	137	139	139	138	136	138	137	135	135
All Stores	Sales	92.4%	94.0%	86.0%	97.5%	91.5%	94.5%	97.6%	90.3%	92.7%	99.4%	93.4%	90.9%	93.3%
	Store count	149	147	147	147	144	143	143	143	143	142	140	139	139
	Store count (Last Year)	173	172	169	168	165	162	162	161	157	155	151	150	150